



**MEMBERS**

- A-Aztec Glass Company, LLC
- Access Architectural Glass & Aluminum
- All Action Architectural Metal & Glass
- Boss Glass Company
- City/Newark Glass Company
- Clear View Architectural Metal & Glass, Inc.
- Clifton Architectural Glass & Metal
- County Glass & Metal Installers, Inc.
- Eighteen Glass Co., Inc.
- General Glass & Metal LLC
- Glass Services, Inc.
- Goldberg Glass Company
- Highland Park Glass Company
- Josloff Glass Company
- Kosson & Sons Glass Company
- Metro Glass, Inc.
- Monarch Glass & Metal Designs, Inc.
- NCF Glazing & Erecting, Inc.
- New Age Glass, LLC
- Ocean County Glass & Metal, LLC
- Penta Glass Industries, Inc.
- Smith Glass & Metal Company, LLC
- Snow's Glass & Mirror Corp.
- Thompson Glass & Mirror, Inc.
- Trainer Glass Company
- Union County Plate Glass Company
- Village Glass & Metal Contractors

**DIRECTORS**

- Kevin Schloerb, President
- Charlie Komoroski, III., Vice-President
- Al Reynolds, Treasurer
- Frank Miller, III, Secretary
- Lawrence Josloff, Director
- Alan Oake, Director
- Frank O'Donnell, Director

**EXECUTIVE DIRECTOR**

- Bernard R. Gingras, CPA

**AFFILIATIONS**

- Member,  
Finishing Contractors Association (FCA)
- U.S. Green Building Council (USGBC)  
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An OSHA Alliance Organization

**Memo (Via Fax/Mail – 5 Pages)**

**To:** Contractor Members  
**From:** Bernie Gingras  
**Re:** Union Rate Sheets  
**Date:** April 29, 2010

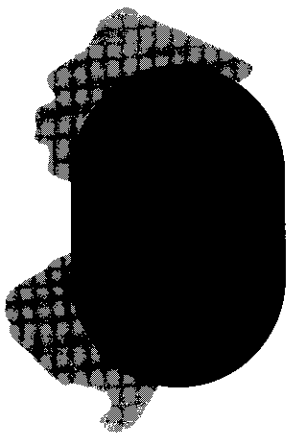
Enclosed please find your copy set of the Union Rate Sheets for the period beginning May 1, 2010 and ending April 30, 2011. These rate sheets have been prepared in accordance with the CBA and reviewed as per Article 8.1 of our contract, as amended, a copy of which is attached. They are in compliance with both our original CBA and the amendments to the CBA approved August 2008.

As you recall, when the CBA was amended in 2008, the total package numbers for each classification of worker was frozen as per the original contract. In the revised rate sheets you have before you, the union has allocated an additional dollar to the pension fund. Based upon that, the annuity calculation, which is the only calculation on a percentage basis, resets at 12% and the balance is then going into your employees' pay envelope. The computation for the fabricators/service mechanics and apprentices is somewhat more complicated but follows a similar methodology.

As per Article 8.1 of the CBA, the union was to transmit these revised rate allocation worksheets to us thirty days prior to the change date of May 1. Accordingly, you are within your rights to implement these rates during the next thirty days. That said, if you do delay the implementation of the rate allocations, it will necessitate a retro-correcting payroll. Obviously, to avoid that complication, it would be best to reflect these new rate allocations in the first payroll of the new contract year.

Any questions regarding this or any other matter, please feel free to contact me directly.

BRG:jj  
Cc: H. Harchetts  
V. Lane  
Web Page



**INTERNATIONAL UNION OF PAINTERS AND ALLIED TRADES, AFL-CIO, CLC**  
**DISTRICT COUNCIL 711**

**GLAZIERS**  
**RATES EFFECTIVE 5/1/10-4/30/11**

**Main Office**

2116 Ocean Heights Avenue  
 Egg Harbor Township, NJ 08234  
 Phone: (609) 653-4433  
 Fax: (609) 653-0795

**ONE VOICE**

Representing:

- Painters
  - Commerical
  - Industrial
  - Bridge
- Wallcovers
- Drywall Finishers
- Glaziers
- Architectural Metal & Glass Workers
- Sign & Display Workers and Trade Show Decorators
- Paint Makers

**ONE AGENDA**

Affiliated with the  
 State of NJ Building  
 and Construction Trades  
 Council and NJ State  
 AFL-CIO

	<b>Journeyman</b>	<b>Foreman</b>	<b>Gen. Foreman</b>
<b>Wages</b>	\$ 38.96 per hour	\$ 42.57 per hour	\$ 44.89 per hour
<b>Health &amp; Welfare</b>	\$ 8.25 per hour	\$ 8.25 per hour	\$ 8.25 per hour
<b>IU Pension</b>	\$ 5.40 per hour	\$ 5.40 per hour	\$ 5.40 per hour
<b>IU Annuity 12% =</b>	\$ 4.67 per hour	\$ 5.11 per hour	\$ 5.39 per hour
<b>DC FTI</b>	\$ .65 per hour	\$ .65 per hour	\$ .65 per hour
<b>LMCI</b>	\$ .05 per hour	\$ .05 per hour	\$ .05 per hour
<b>N-FTI</b>	\$ .05 per hour	\$ .05 per hour	\$ .05 per hour
<b>STARS</b>	\$ .10 per hour	\$ .10 per hour	\$ .10 per hour
<b>IAF</b>	\$ .15 per hour	\$ .15 per hour	\$ .15 per hour
<b>Total Package =</b>	<b>\$ 58.28 per hour</b>	<b>\$ 62.33 per hour</b>	<b>\$ 64.93 per hour</b>

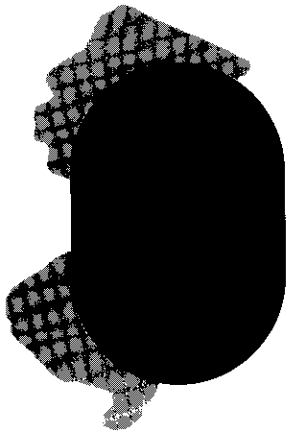
**Deductions from Wages**

<b>Administration Dues Check-off</b>	<b>5% of Total Gross Wages</b>
<b>PAC Fund</b>	<b>\$ .10 per hour</b>
<b>Vacation Fund</b>	<b>\$1.00 per hour</b>

*SAB 4/29*

*7/1/11*





# INTERNATIONAL UNION OF PAINTERS AND ALLIED TRADES, AFL-CIO, CLC

## DISTRICT COUNCIL 711

### GLAZIERS

#### RATES EFFECTIVE 5/1/10 through 4/30/2011

#### Fabricator/Service Mechanic (Grandfathered) Rate

Wage	IU Pension Fund	IU Annuity Fund	Health & Welfare	LMCI	N-FTI	IAF		
\$25.46	\$4.50	\$1.85	\$6.40	\$0.05	\$0.05	\$0.15		
							<b>Package Rate</b>	<b>\$38.46</b>

#### Fabricator/Service Mechanic (New) Rate

Wage	IU Pension Fund	IU Annuity Fund	Health & Welfare	LMCI	N-FTI	IAF		
\$19.41	\$2.25	\$0.80	\$6.40	\$0.05	\$0.05	\$0.15		
							<b>Package Rate</b>	<b>\$29.11</b>

#### Industrial Worker Rate

Wage	IU Pension Fund	IU Annuity Fund	Health & Welfare	LMCI	N-FTI	IAF		
\$15.06	\$1.88	\$0.00	\$3.25	\$0.05	\$0.05	\$0.15		
							<b>Package Rate</b>	<b>\$20.44</b>

#### Deductions from Wages

Administration Dues Check-off	5% of Total Gross Wage
PAC	\$0.10 per hour
Vacation Fund	\$1.00 per hour

S/B 4/29

2/24

#### Main Office

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 Egg Harbor Township, NJ 08234  
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### ONE VOICE

Representing:

- Painters
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• Wallcovers

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• Paint Makers

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 Council and NJ State  
 AFL-CIO



# INTERNATIONAL UNION OF PAINTERS AND ALLIED TRADES, AFL-CIO, CLC

## FINISHING TRADES INSTITUTE OF NEW JERSEY

### Glazier Apprentices Rates & Benefits

1 <sup>st</sup> Year Apprentices Rates 5/1/10-4/30/11	30%	40%	50%
Wages	\$12.48	\$16.54	\$20.60
Health % Welfare (13%)	\$5.06	\$5.06	\$5.06
IU Annuity	\$0.00	\$0.00	\$0.00
DC FTI	\$0.65	\$0.65	\$0.65
IU Pension	\$0.00	\$0.00	\$0.00
LMCI	\$0.05	\$0.05	\$0.05
N-FTI	\$0.05	\$0.05	\$0.05
STARS	\$0.10	\$0.10	\$0.10
IAF	\$0.15	\$0.15	\$0.15
<b>Total Package</b>	<b>\$18.54</b>	<b>\$22.60</b>	<b>\$26.66</b>

2 <sup>nd</sup> Year Apprentices Rates 5/1/10-4/30/11	60%	70%	75%
Wages	\$24.73	\$28.79	\$30.82
Health % Welfare (14%)	\$5.45	\$5.45	\$5.45
IU Annuity (4%)	\$1.56	\$1.56	\$1.56
DC FTI	\$0.65	\$0.65	\$0.65
IU Pension	\$0.50	\$0.50	\$0.50
LMCI	\$0.05	\$0.05	\$0.05
N-FTI	\$0.05	\$0.05	\$0.05
STARS	\$0.10	\$0.10	\$0.10
IAF	\$0.15	\$0.15	\$0.15
<b>Total Package</b>	<b>\$33.24</b>	<b>\$37.30</b>	<b>\$39.33</b>

3 <sup>rd</sup> Year Apprentices Rates 5/1/10-4/30/11	80%	85%	90%
Wages	\$32.92	\$34.95	\$36.98
Health % Welfare (14%)	\$5.45	\$5.45	\$5.45
IU Annuity (8%)	\$3.12	\$3.12	\$3.12
DC FTI	\$0.65	\$0.65	\$0.65
IU Pension	\$1.00	\$1.00	\$1.00
LMCI	\$0.05	\$0.05	\$0.05
N-FTI	\$0.05	\$0.05	\$0.05
STARS	\$0.10	\$0.10	\$0.10
IAF	\$0.15	\$0.15	\$0.15
<b>Total Package</b>	<b>\$43.49</b>	<b>\$45.52</b>	<b>\$47.55</b>

\*\*\*\*\*Deductions from Wages\*\*\*\*\*

Dues Check-off	5% of gross wages
Vacation	\$1.00 per hour
PAC	\$0.10 per hour

*SLB 4/29*

*(N/A)*



Administrative Office  
9B Fadem Road  
Springfield, NJ 07081  
Phone: (973) 258-1607  
Fax: (973) 258-1609

### ONE VOICE

Training in the Industries of:

- Painting
- Commercial
- Industrial
- Bridge

• Wallcovering

• Drywall Finishing

• Glazing/

Architectural Metal & Glass

• Sign & Display and  
Trade Show Decorating

### ONE AGENDA

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Council and NJ State  
AFL-CIO



- (a) All active Journeymen employees must complete a minimum, of ten (10) hours of safety training annually. All OSHA safety training shall take place after work hours. Active Journeymen who do not complete the minimum of 10 hours of OSHA safety training will not be eligible to receive their next increase in wages.
- (b) In order to be eligible to receive Foreman or General Foreman's pay a Journeyman must have a current OSHA 30 certification. All OSHA safety training shall take place after work hours. The Finishing Trades Institute shall maintain each person's status and members will be issued a card certifying that they have completed training.
- (c) Employees will be encouraged to upgrade their skills at training seminars, after work hours, set up by the DC 711 Finishing Trades Institute, in cooperation with the Employers.

5.9 A notice incorporating the terms and conditions relating to the hiring system shall be conspicuously posted at the Union's office.

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**-Article 8.1 is hereby amended as follows:**

**-ARTICLE 8.1- SCHEDULE AND RATES-**

8.1 Glazier "Total Package" and "Total" amounts for all wages and benefits for all classes of workers in this agreement or any attached schedule cannot be exceeded. The District Council #711 will send wage and benefit schedules, calculated in accordance with the contract and approved as required for each remaining year of the contract to the Employer Association no later than thirty (30) days prior to a change in rate.

**-Article 8.7 is hereby amended as follows:**

**-ARTICLE 8.7- NEW LANGUAGE HEIGHT PAY-**

8.7 A \$1.00 per hour increase to the total package shall be paid to employees while they are working on a swing stage scaffold, on a motorized lift (provided they are instructed to use the lift by the employer or charge person for production purposes) or on a pipe scaffold, provided the work height of the platform is thirty feet or above the ground.

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